

【NEWS RELEASE】

November 17, 2020

Sumitomo Mitsui Banking Corporation

Announcement Regarding the Establishment of a Capital and Business Alliance
Between Sumitomo Mitsui Banking Corporation and OakNorth Holdings Limited

TOKYO, November 17, 2020 --- Sumitomo Mitsui Banking Corporation (President and CEO: Makoto Takashima, hereafter referred to as “SMBC”) announces the purchase of shares in OakNorth Holdings Limited (hereafter referred to as “OakNorth”) valued at £23M in preparation for a business alliance with the said company.

OakNorth is a UK-based leading credit platform provider founded in 2015. OakNorth leverages its AI-driven credit analysis and monitoring platform to directly lend off its own balance sheet via OakNorth Bank in the UK and licenses the platform as a Software-as-a-Service solution to other banks and lenders around the world.

SMBC Group announced in its new Medium-Term Management Plan that it would increase profit through “Transformation” the comprehensive optimization and remodeling of its businesses and “Growth” the pursuit of new growth opportunities. Through this investment and the upcoming business alliance with OakNorth, SMBC strives to create new added value by bringing a high level of sophistication, further harnessing the power of AI through big data and machine learning across our corporate lending platforms in overseas entities and strategic markets in South East Asia such as Indonesia.

Overview of OakNorth

Company	OakNorth Holdings Limited
Office	London (HQ), New York, Singapore, Hong Kong, Bangalore, and others
Foundation	2015
Business Description	Middle market lending business in the UK and providing a cloud-based next-generation credit and monitoring platform to financial institutions
Key Metrics	Platform Customer (ex): PNC Bank, Customers Bank, NIBC Bank Business: \$5.4 billion lent to SMEs; 144,000 deposit customers