INTRODUCTION OF SUMITOMO MITSUI BANKING CORPORATION AND TAIPEI BRANCH
## SMBC Group

### Sumitomo Mitsui Financial Group

- **Founded Date**: December 2, 2002
- **Address**: 1-1-2, Marunouchi, Chiyoda-Ku, Tokyo, Japan
- **Chairman of the Board**: Takeshi Kunibe
- **President**: Jun Ohta
- **Capital**: 2,339.9 billion yen
- **Listed Stock Exchange**: Tokyo Stock Exchange, Nagoya Stock Exchange, New York Stock Exchange

### SMBC’s History

<table>
<thead>
<tr>
<th>Date</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>Jul, 1876</td>
<td>Mitsui Bank is established as a private bank.</td>
</tr>
<tr>
<td>Nov, 1895</td>
<td>Sumitomo Bank is established as a private enterprise.</td>
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<tr>
<td>Apr, 1992</td>
<td>Mitsui Taiyo Kobe Bank is renamed Sakura Bank.</td>
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<tr>
<td>Dec, 2002</td>
<td>Sumitomo Mitsui Banking Corporation (SMBC) establishes a holding company named Sumitomo Mitsui Financial Group, Inc. (SMFG) through a share transfer, and SMBC then becomes a wholly-owned subsidiary of SMFG.</td>
</tr>
<tr>
<td>Oct, 2009</td>
<td>Nikko Cordial Securities Inc. (current SMBC Nikko Securities Inc.) becomes a wholly-owned subsidiary of SMBC.</td>
</tr>
</tbody>
</table>

(* Financial data is as of Mar 2020)
The SMBC Group is a financial conglomerate with various subsidiaries. Its consolidated total assets are JPY 220 trillion, with a consolidated Tier 1 ratio of 15.55% (Preliminary).

Key subsidiaries include:
- **SMBC:**
  - Total Assets: JPY 194 trillion
  - Deposits: JPY 120 trillion
  - Loans: JPY 80.2 trillion
  - Became a wholly-owned subsidiary (Oct 2013)

- **Sumitomo Mitsui Financial Group**:
  - Total Assets: JPY 194 trillion
  - Deposits: JPY 120 trillion
  - Loans: JPY 80.2 trillion
  - Became a wholly-owned subsidiary (May 2011)

- **Sumitomo Mitsui Card** (100%)
  - Became a wholly-owned subsidiary (Apr 2019)

- **Sumitomo Mitsui Finance and Leasing** (50%)
  - 68%
  - Became a wholly-owned subsidiary (Jun 2012)

- **SMBC Nikko Securities** (100%)
  - Became a wholly-owned subsidiary (Oct 2009)

- **SMBC Consumer Finance** (100%)
  - Became a wholly-owned subsidiary (Apr 2011)

- **Cedyna** (100%)
  - Became a wholly-owned subsidiary (May 2011)

- **The Japan Research Institute, Limited** (100%)
  - Became a wholly-owned subsidiary (Jun 2012)

- **Sumitomo Mitsui DS Asset Management** (50.1%)

SMBC’s Locations in Asia and Oceania

Korea
Seoul Branch

Mongolia
Ulaanbaatar Representative Office

Vietnam
Hanoi Branch
Ho Chi Minh City Branch
Vietnam Export Import Commercial Joint Stock Bank

Thailand
Bangkok Branch
SBCS Co., Ltd (Consultant)
SMFL Leasing (Thailand) Co., Ltd.
Sumitomo Mitsui Auto Leasing & Service (Thailand) Co., Ltd.
Chonburi Branch

India
New Delhi Branch
Mumbai Branch
SMAS Auto Leasing India Private Limited

Myanmar
Yangon Branch
Yangon Branch Thilawa Front Office

Cambodia
Phnom Penh Representative Office
ACLEDA Bank Plc.

Malaysia
Labuan Branch
Sumitomo Mitsui Banking Corp. Malaysia Berhad
Labuan Branch, Kuala Lumpur Office
SMFL Leasing (Malaysia) Sdn.Bhd.

Indonesia
PT Bank BTPN Tbk
P.T. Nikko Sekuritas Indonesia
PT. SMFL Leasing Indonesia
PT. SBCS Indonesia
PT Oto Multiartha
PT Summit Oto Finance
PT. Bank Tabungan Pensiunan Nasional Syariah Tbk

Australia
Sydney Branch
Perth Branch
SMBC Nikko Capital Markets Limited (Sydney Office)
Summit Auto Lease Australia Pty Ltd.

China
SMBC (China) Ltd.
Shenyang Branch
Dalian Branch
Beijing Branch
Tianjin Branch
Changshu Sub-Branch
Suzhou Branch
Suzhou Industrial Park Sub-Branch
Head Office (Shanghai)
Shanghai Puxi Sub-Branch
Shanghai Pilot Free Trade Zone Sub-Branch
Kunshan Sub-Branch
Hangzhou Branch
Chongqing Branch
Guangzhou Branch
Shenzhen Branch
Shanghai Sumitomo Mitsui Finance and Leasing Co.,Ltd. (Shanghai)
Sumitomo Mitsui Finance and Leasing(China) Co.,Ltd (Beijing、Guangzhou)
Shanghai Sumitomo Mitsui General Finance and Leasing Co.,Ltd. (Shanghai、Chengdu)
SMBC Nikko Investment Consulting (Shanghai) Limited

Hong Kong
Hong Kong Branch
Hong Kong Branch Kowloon Office
SMBC Nikko Securities (Hong Kong) Limited
SMBC Capital Markets (Asia) Ltd.
Sumitomo Mitsui Finance and Leasing (Hong Kong) Ltd.
The Bank of East Asia, Limited

Singapore
Singapore Branch
SMBC Nikko Securities (Singapore) Pte. Ltd.
Sumitomo Mitsui Finance and Leasing (Singapore) Pte., Ltd.

Taiwan
Taipei Branch

Philippines

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Introduction of SMBC Taipei Branch

History

- 1998/5/11, Sumitomo Bank Taipei Representative office established
- 2002/5/17, Sumitomo Mitsui Banking Corporation Taipei Branch established

Employees

- General Manager: Yoshiro Kato
- Number of Employees: Approx. 140

Total Assets and Capital

- Total Assets: TWD 353.6 billion (As of 2020/3/31)
- Working Capital: TWD 3.5 billion

Business items

- Deposit
- Foreign Exchange
- Derivatives permitted by local authorities
- Import/Export/Trade Finance
- Loan/Guarantee
- Account Receivable Purchase
- Financial Advisory Service
Taipei Branch’s Support

M&A Advisory Services Dept. (Tokyo)

Transaction Banking Dept. (Singapore, Hong Kong)

IVBD (Singapore, Hong Kong)

SMBC CM (Hong Kong)

GTFD (Tokyo, Hong Kong)

ICDA (Hong Kong)

CRSD (Hong Kong, Shanghai)

Derivatives

Syndication/Project Finance

Institutional Banking

Trade Finance Business

Electronic Banking
## Services and Products

| Deposits                      | • Savings Account Deposit, Checking Account Deposit, Term Deposit of TWD  
|                              | • Foreign Currency Deposits of USD, JPY, EUR, HKD, RMB etc.  
| Foreign Exchange Services    | • Remittance and Exchange services for variety currencies  
|                              | • E-Banking(SMAR&TS) services  
| Trade Related                | • Import (LC Issuing, Import Loan)  
|                              | • Export (Negotiation, Collection, Export Loan)  
|                              | • L/C Confirmation, Forfeiting, Factoring, Account Receivable Purchase  
| Loan/ Guarantee              | • Short / Long Term Loan for major currencies(TWD, USD, JPY, EUR, RMB etc.)  
|                              | • Syndicated Loan, Project Finance, Structured Finance etc.  
|                              | • Guarantee (Advance Payment Bond, Bid Bond, Performance Bond etc.)  
|                              | • Account Receivable Purchase  
| Derivatives                  | • FX Forward, FX Options, Interest Rate Swap, Cross Currency Swap, Structured Products, etc.  
| Financial Advisory Service   | • Provide financial planning, evaluation and consultation service for project finance, M&A finance, new company set-up, corporate matching and referral etc.  

※Please contact us for more information
Taipei Branch’s Strength of Services

Provide Purchased Service for A/R against Japanese Companies

- Familiar with intensive trade flow of Japanese companies
- Competitive price offered only by Japanese bank
- Customized proposal based on counterpart and trading terms provided by your good company

Support Business Development of Taiwanese Companies

- Support business requirements of Taiwanese companies in China, South-East Asia or other regions.
- With long-term and close relation with Japanese companies, SMBC is experienced in supporting business development of Japanese companies. Please contact us if your good company is interested in business cooperation with Japanese companies.

(NOTE: The A/R Purchase or cooperation business might be unable to provide depending on the terms or conditions of each case.)
Contact Us

SUMITOMO MITSUI BANKING CORPORATION
TAIPEI BRANCH

TEL: TEL: +886 2 27208100 (General Line)
FAX: +886 2 27208287

Corporate Banking Department:
Japanese Team: TEL +886 2 87256514
Non-Japanese Team: TEL +886 2 87256522

Business Hours
Monday to Friday
9:00-15:30
(Closed on Saturday, Sunday and National Holiday)

Address:
3F, No. 1, Songzi Rd., Xinyi Dist., Taipei, Taiwan
Walsin Lihwa Xinyi Building

Transportation:
MRT Bannan Line--
Taipei City Hall Station
Approx. 5 mins walk to Taipei Branch
MRT Xinyi Line--
World Trade Centre/ 101 Station
Approx. 8 mins walk to Taipei Branch