

December 5, 2016

Sumitomo Mitsui Banking Corporation

Expansion of Services Offered in the United Mexican States

As the result of competitive manufacturing costs and close geographical location to the United States, home to the world's largest automobile market, Mexico has established itself as a leading automobile manufacturer and exporter. A large number of Japanese corporations, including automobile manufactures and parts suppliers, have established a presence in Mexico. Sumitomo Mitsui Banking Corporation (SMBC, President and CEO: Takeshi Kunibe) aims to enhance the services available to such clients by implementing the following measures.

Capital Injection into SMBC S.A.P.I. DE C.V., SOFOM, E.N.R.

SMBC will inject an additional MXN 1.1billion (approximately JPY 6 billion) into SMBC S.A.P.I. DE C.V., SOFOM, E.N.R. (SOFOM), a 100% SMBC owned finance company established in 2014 to meet local currency financing needs in Mexico. With the additional investment, SMBC will be able to better meet Japanese and non-Japanese client demand for MXN denominated financing mainly through corporate loans, lease and trade financing as well as long term project finance.

Commencement of Leasing Services

In collaboration with SMBC Leasing and Finance, a SMBC US subsidiary, SOFOM has commenced leasing services in Mexico mainly targeting automobile-related companies. SMBC provides contracts written in Spanish and lease transactions by Mexican Peso in line with local business practice. By offering the new leasing services, SMBC aspires to flexibly satisfy client financing needs related to capital investments in Mexico.

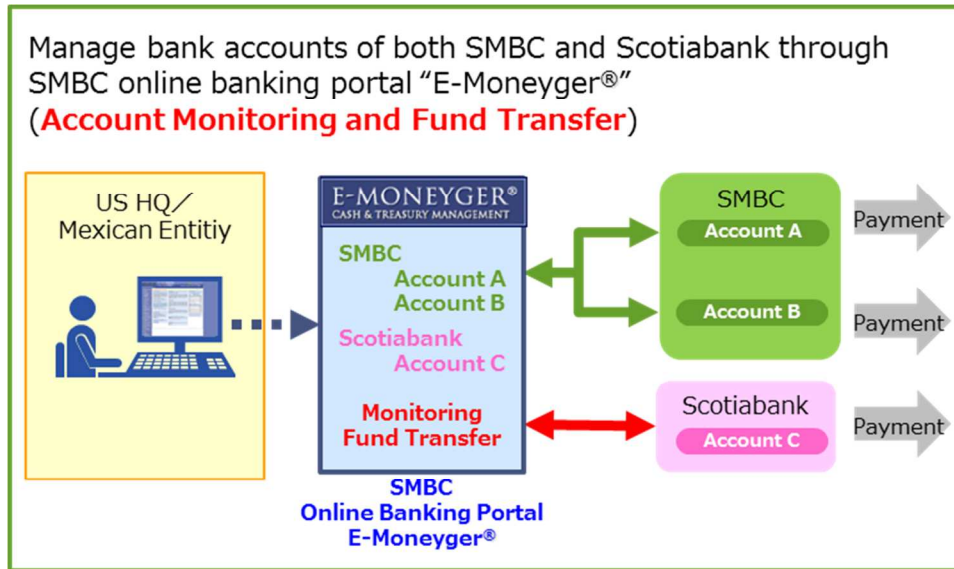
Multibank Cash Management Service

SMBC will launch its Multibank Cash Management Service in Mexico. In collaboration with Scotiabank Inverlat, S.A., Institución de Banca Múltiple, Grupo Financiero Scotiabank Inverlat (Scotiabank), with which SMBC concluded a Memorandum of Understanding (MOU) in 2011, SMBC will offer a consolidated management framework for client bank accounts in the United States and Mexico.

SMBC clients in Mexico will be able to manage (conduct fund transfers and monitor accounts) both their USD and MXN Scotiabank accounts in Mexico through SMBC's online banking portal (E-Moneyger®). The

Cash Management Service addresses client needs (clients holding accounts in SMBC US branches etc) to comprehensively manage accounts held in multiple banks.

< Outline of Multibank Cash Management Service >



Mexico is desirable market in the mid-to-long-term where many auto manufactures have been establishing. SMBC will strive to enhance its client service capabilities in Mexico and other Central and South American countries given the strong expectation of continued economic growth in the region.